

FREQUENTLY ASKED QUESTIONS DURING HOME MEETING

In order to be an entrepreneur, you will have to replace your products and motivate your friends, colleagues and relatives to change their products to Vestige.

It is very easy. Vestige provides quality products at reasonable prices. With a perfect sales & marketing plan, **Vestige Online Team** is ready to train you. Your upline is ready to guide you at every step. All you have to do is decide to be successful along with your friends, colleagues and family members.

Question 1: How does this business work?

Answer: This business only changes the way of distribution of Products. Intellectual distribution system is used in place of traditional distribution system. This system is called Direct Selling System which is a person to person system where there is no middle men and it works entirely on mouth publicity. Presently most direct marketing, e-commerce, application-based business uses this model.



Question 2: Is this some chain system?



Answer: This is not a chain system. We develop our network like some develop a network of showrooms, network of restaurant, social media. We develop our network of humans. The entire world works on networking and in one form or another we are a part of this network. Even in traditional business, the products reaching to us through some form of network.

This is a legal business registered with permissions and legal certifications from Ministry of Consumer Affair, FICCI, CII. Vestige is one of the Top 100 Direct Selling Company.

Question 3: Will the company run away?



Answer: As per your knowledge, who runs away? Only those companies run away who are running their business illegally, without any tangible products or with false claim of products, or those who try to lure us with lucrative and false schemes. This kind of companies are created with a sole motive to defraud and later they run away.

Vestige has been growing rapidly since 2004 and now it is India's No. 1 Direct Selling Company with a vast range of products which is gradually being marketing in many countries. For more details visit www.myvestige.com

Question 4: Are people really earning money?

Answer: Yes, they are. You can fool a large population for some time and a small population for a longer time but not both. You cannot fool a large population for a longer time. People's lives are changes. You can refer to Vestige Car Book, Voice Magazine where success stories of many distributors from various professions are mentioned. I am sure you will be able to find a success story of someone like you in these literatures.

Question 5: I have seen many people fail; will I fail too?

Answer: Yes, only those fail who lack dedication and work without any commitments they use their own way instead of Vestige System. You may be an expert in your domain or work but this business is new for you. Do not use your expertise here. Always follow the guidelines and advises from your growing active upline and Vestige Online Team. Vestige Online Team is a group of successful people who have devised training modules and sessions which will help you succeed. Lacs of people have been benefited from this system. For more details visit www.vonlineteam.com, www.vestbuy.in or www.vestjoin.com



Question 6: How is the product quality and price?

Answer: Vestige is known for investing in Research and Development to produce top quality products which comes with Buy Back Guarantee. That is why it is a fast-growing direct selling company.

Question 7: Why should I change the products? I have been using these brands for many years.

Answer: As you have mentioned that you have some dreams which you want to fulfil such as being self employed, earn money, quit job, good education for children, living life on your own terms, fulfilling dreams of parents and family members, traveling worldwide, do charity. This is possible only through Vestige. All you have to do is change your brand. If you want to start the journey towards achieving your dreams then you will have to change your brands to Vestige from today.



Question 8: Do I have to purchase products every month?

Answer: It is not compulsory. However, these are daily use products. We purchase daily use products every month from the market, then why do you feel obligated in Vestige where achieving both health and wealth is possible. If you need your monthly bonus then yes you will have to purchase daily use products from Vestige. This is our business, so our turnover and income will increase only when we and our team consume our products.

Question 9: I will not be able to do this.

Answer: What is there in this business which is impossible for you to do? All you have to do is change your products and with the help of your upline, you will have to motivate your prospects to change the products. You are not alone in this business. This is a team work. You will get personal guide who will work towards your success, your sponsor, upline, Vestige Online Team and Vestige is with you. All you have to do is be ready with your commitment and your list of dreams.



Question 10: I do not have any interest in this type of work.

Answer: It is alright for you to think like this if you do not want to achieve your dreams. Otherwise, you must realize that this is the right and easy opportunity that has knocked your door, many people are doing this and this is the right time to do this business. We and our entire team are here to support you.



Question 11: I cannot sell products.

Answer: Do you think that we want you to sell products? This is a consumption model where we share the business opportunity with our prospect and they share with others. That's all.

Question 12: I will do it later.

Answer: What is forbidding you to do this business now? Just write it down. If you let us support you, our team will help you. All you have to do is introduce few of your friends and family members and we will guide you to start your business. You can start investing time later in this business. When opportunity comes knocking at your door, you should welcome it without any delay.

Question 13: I have to discuss with my family members and have to take advise from them.



Answer: Sure. You can do that. However, they do not know much about this business plan. Whoever you want to take advise from, just arrange a meeting with one of our successful leaders who can answer all their questions in a much better and detailed way. All information will be provided to them. Then you can take their valuable advise. If they understand this business then I am sure that they will join your network. This way you will achieve both, i.e. you will get

the right advise and you will get a good team. Always take advise from those who have the full knowledge about this business. You can personally contact those who are successful in this business. All you have to do is let your upline help you in growing in this business. Gradually you will learn to do it on your own.

Question 14: I will think and decide in 2-3 days.

Answer: It will be better if you think and decide along with your friends. Either today or tomorrow, we can show the business plan to them. We will send you some meeting, seminar invites. You can come and attend to meet few successful people. We along with our team will help you grow in this business.



Question 15: I do not have time.

Answer: What is said is absolutely true. However, did you have time 5 years back or are you going to have time in the next 5 years?